**SUDHEER ANIMETI**

**Senior SAP SD Consultant**

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**SUMMARY:**

* 8+ years in SAP consulting with hands on experience from implementation, enhancements, support, testing and providing business solutions in the functional area of Sales & Distribution and Logistics Execution
* As an SD consultant involved in all phases of ASAP methodology including project preparation, business blueprint, realization, final preparation, go live and post implementation support.
* Configuration experience in SD: master data such as customer master data, material master data & conditional master data, enterprise structure definition & assignment, order to cash cycle (OTC) such as order management, delivery, shipping & billing, intercompany process and ATP.
* Strong knowledge in designing and configuration of pricing.
* Logistics Execution (LE) & Supply Chain optimization**:** Delivery split rules at creation, delivery due list, output configuration, copy control, picking, packing, batch-determination, bar-code scanning, shipment processing, route determination, shipping instructions, shipping conditions, output determination and Warehouse Management
* Hands on with configuring condition techniques such as pricing procedure, partner determination, text determination, material determination etc., custom routines associated with these procedures and rebates.
* Varied experience in Retail Pharmacy, Automobile and Electric Companies.
* Hands on with set up of contracts and billing plans.
* Familiar with SAP layouts, smart forms and debugging of ABAP codes.
* Experience in full life cycle implementations in including business blueprinting, design, development, unit and integration testing, training documentation and end user training.
* Data migration and conversion through win-shuttle and LSMW.
* Experienced in integration of SD with MM, PP,WM and FI/CO modules.
* Experience on change management process involving test plan, change plan, test scripts, unit testing, system integration testing (SIT) and user acceptance testing (UAT).
* Experience in working with inbound and outbound processing of IDocs using EDI and ALE methodologies.
* Experience in handling HP ALM, HP QTP and Solman.
* Excellent leadership, analytical, and communication skills. Recognized for rapid problem solving skills and ability to do root cause analysis and eliminate repeated occurrence of issues and motivate others to achieve individual and organizational goals.

**EDUCATION:**

* Bachelor of Technology, JNT UNIVERSITY, INDIA

**PRODUCTIVITY SOFTWARE**

* HP ALM, HP QTP
* ADOBE Acrobat
* MS Word, Excel, Project and Vision
* SAP Solution Manager.

**PROFESSIONAL EXPERIENCE:**

**Client: CVS Health, Richardson, TX Mar 2016 to Present**

**Role: Sr. SAP SD Consultant**

**Roles and Responsibilities:**

* Represented the SD team during the testing phase, cut-over phase and final preparation phase.
* Designed and handled changes in customer price increase (CPI) and annual price index (API).
* Designed and implemented sub-contracting processes.
* Configured output types and output determination procedures according to business requirements.
* Provided technical/functional specifications to upload retail pricing master.
* Worked with 3rd party credit card processing company pay metric.
* Worked with open text and webmethods team in integration with SAP.
* Implemented reference articles for Stores and Distribution Channels.
* Built billing plans and other sales related objects to support the service orders and worked on multiple contract types and agreements.
* Worked on third party orders, stock transport orders, inter-company sales orders, returns (credit memo request &debit memo request) contracts, schedule agreements.
* Guided and assisted testing team in building test cases for string integration testing.
* Analysed and fixed defects during the testing phase.
* Worked with ABAP team in debugging and functional specifications.
* Implemented planning and allocation process, assortments and listings in IS Retail
* Worked on retail support-Article master, promotions, coupons, markdown rules and types and bonus buy functionality.
* Co-ordinated with development team for the development as per the user’s requirement. Testing at the user’s end and get its UAT approved.
* Created test scripts for the custom solution and worked with developers to execute UT/IT scripts and validate the development.
* Designed and implemented customised contract to cash process that involved inbound and outbound EDI (USPS customer specific requirement).
* Worked on EDI 850-855 and 857.
* Worked on testing tools like HP ALM and automation tool HP QTP.
* Day-to-day performance monitoring of the identification of improvement areas, gaps in the SAP SD module and suggesting improvement.

**Client: Liberty Mutual, New York City, NY Jan 2015 to Dec 2015**

**Role: Sr. SD Consultant**

**Roles and Responsibilities:**

* Worked on a project involving implementation of various incentives (rebates) for distributors and commissions for sales representatives. Worked on various pricing enhancements to meet the project requirements. Performed the configuration associated with this project.
* Configured quantity and volume contracts with distributors based on special pricing.
* Configured various service notification types, service order types, sales order types, billing document types and configured copy controls.
* Implemented service management processes of onsite service processing and in house service processing under service contract, warranty, extended warranty and non-warranty**.**
* Worked on **rebate agreements**, assigning **condition type groups and tables**, activating rebate processing, setting up retroactive rebates.
* Worked on various pricing procedures for parts sales, service scenarios and implemented free of charge sales and sales returns.
* Included a new pricing condition type in sales order to add a surcharge if the total quantity ordered in the sales order doesn’t meet a threshold.
* Configured and implemented intercompany invoicing.
* Provided technical/functional specifications to upload customer master data and pricing master using LSMW.
* Lead project planning, developed functional and technical specifications, UAT and user training for EDI inbound and outbound transactions including 850, 855, 856 and 810.
* Collected internal and external requirements to implemented EDI capabilities to North America
* Engineered SAP/EDI outbound invoicing via user exit and enhancements in mapping
* Build pricing conditions, billing plans and other sales related objects to support the service orders and worked on multiple contract types like service contracts, value contracts, master contract, quantity contract, rental contract and warranty processes.

**Client: Chrysler Group LLC, Auburn Hills, MI Oct 2013 to Sep 2014**

**Role: SAP SD/SM Consultant**

**Roles and Responsibilities:**

* Configured third party orders, stock transport orders, inter-company sales orders, returns (credit memo request &debit memo request) contracts, schedule agreements.
* Played pivot role in customer master data migration during roll out and supported mapping from business to SAP.
* Set up new customer master, pricing procedures, taxes, invoice, order type, billing document, revenue account determination and customer material data. customized, configured, maintained and designed the requirements of material master data.
* Worked on condition supplements, condition inclusions procedures.
* Documentation of BPP (Business Process Procedures) for the SAP SD transactions.
* Blue print documentation based on the workshop discussions and subsequent Gap Analysis, preparation of release notes in accordance with GE's global practice in SAP for new configuration changes.
* Worked on changes in the configuration of MRP
* Worked on enhancement related to MM and QM integration with SD.
* Development of functional specifications reports and forms for specific requirements including specific forms.
* Information systems analysis- process study and configuration in following: inquiry, quotation, sales order, payments receivables.
* Analysed and finalized user requirements to automate their manual processes into SAP SD modules.
* Helped in building IDoc mapping and data migration rules.
* Co-ordinated with development team for the development as per the user’s requirement. Testing at the user’s end and get its UAT approved.
* Production support for OTC (Order to Cash) SAP SD processes.

**Client: Quintiles IMS, Cambridge, MA Feb 2012 to Jul 2013**

**Role: SAP SD Consultant**

**Roles and Responsibilities:**

* Was involved in pre-go live development and post go live support, performed unit testing, integration & user acceptance tests, prepared training material, training users
* Worked on several user exits in Sales processes to meet business requirements.
* Provided functional specs for ABAP developers and assisted ABAP developers in building RICEF objects.
* Configured customer master data, material master data and customer hierarchy
* Configured billing for documents such as invoice, pro forma invoice, inter-company billing type document, and assignment of sales areas to sales documents
* Designed copy control routines to facilitate coping necessary data from sales documents to delivery and billing
* Worked on invoices, collective invoice, invoice splits, invoice lists billing plans
* Worked extensively on batch determination, batch availability, usability checks, batch number assignments, batch specifications.
* Integration with MM team to configure third party order processing, stock transport orders and setting up sales Bill of Material (BOM) in material master
* Responsible for monitoring the IDoc processing using the IDoc monitoring tools
* Provided solutions to tickets raised by end users in SD/MM areas depending upon priority.
* Production support for OTC (order to cash) SAP processes for US operations

**Client: Kirloskar Electric Company, Bangalore, INDIA Dec 2008 to Nov 2011**

**Role: SAP SD Consultant**

**Roles and Responsibilities:**

* Mapping the business process in line with the SAP-SD functionality.
* Creation of enterprise structure and its assignment in SD module.
* Configured order processing procedures and order types for customer inquiry, customer quotation, sales orders, delivery orders and billing documents.
* Worked on resource-related billing for services.
* Configured the pricing and inter-company sales account determination using condition technique. customized condition tables, condition types, and access sequence as part of pricing procedure determination.
* Configuration and maintenance of contracts and rebate agreements.
* Worked on change requests as per the business requirement
* Shipping point, item category, schedule line category, configuration of credit management and batch management.
* Responsible for set up of 3rd party sales and intercompany sales order processing.
* Involved in support for numerous production problems in SD and cross-functional applications.